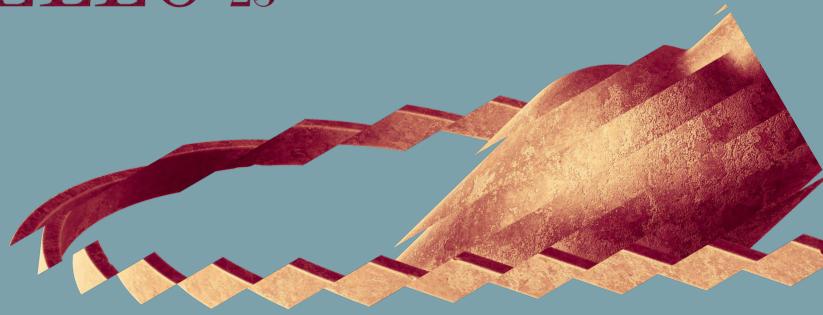
BENVENUTO $BRUNH 10^{20}$





Vancouver - The Vancouver Clu Michaela Morris

November 28, 2023

Consorzio del Vino Brunello di Montalcino

is an interprofessional association of

GROWERS

MERCHANTS



VINTNERS

BOTTLERS

FOUNDED IN 1967

Consorzio del Vino Brunello di Montalcino

is in charge of

PROMOTION

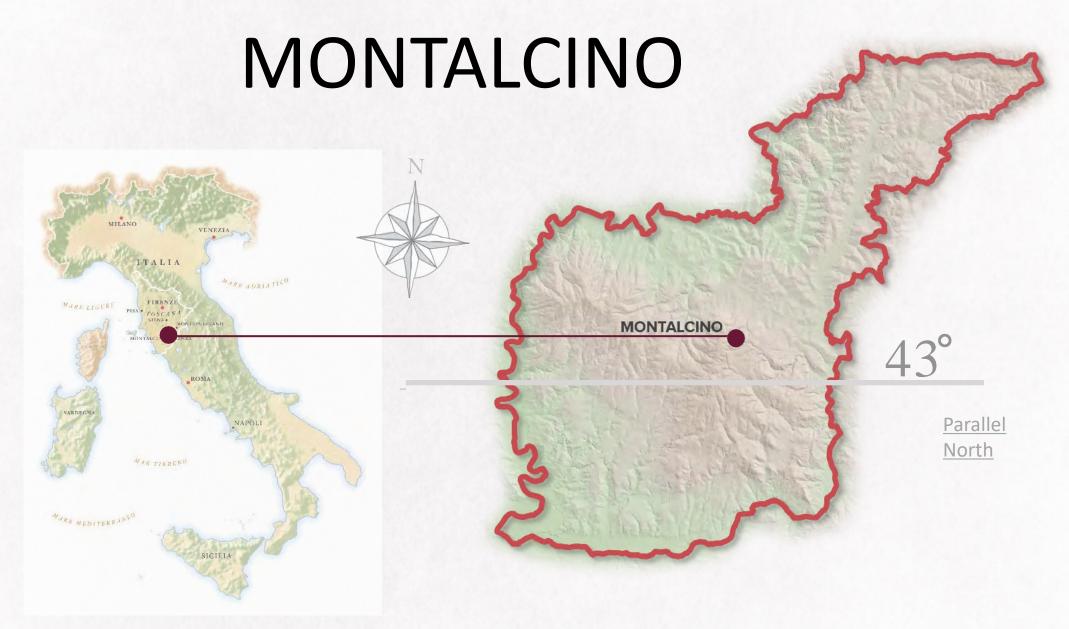
ENHANCEMENT

&

PROTECTION

SUPERVISION

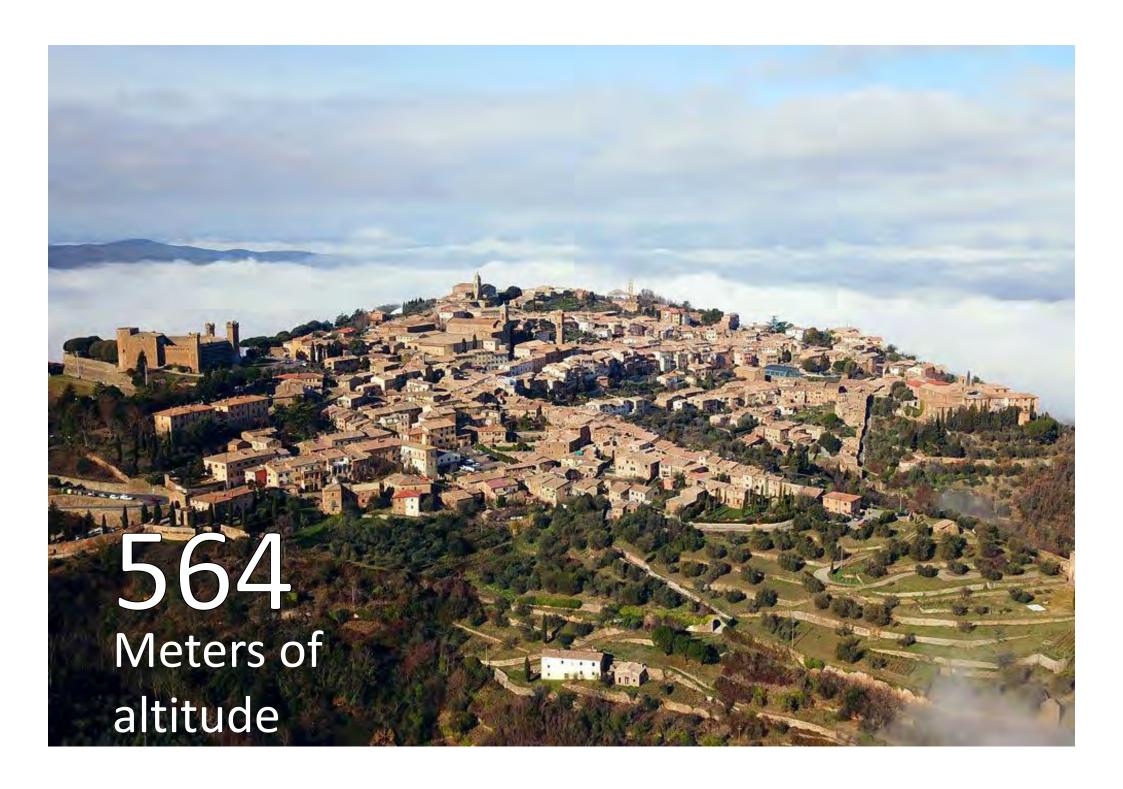
because of its high representativity (98%) it operates in favor of all members and non-members (ERGA OMNES)



31.200

Hectares
Total surface of Montalcino
municipality







VINEYARD AREA

HECTARES

2.100

BRUNELLO

DI MONTALCINO

DOCG

HECTARES
510
ROSSO
DI MONTALCINO
DOC

HECTARES

60

MOSCADELLO
DI MONTALCINO

HECTARES

480

SANT'ANTIMO
DOC

HECTARES

510

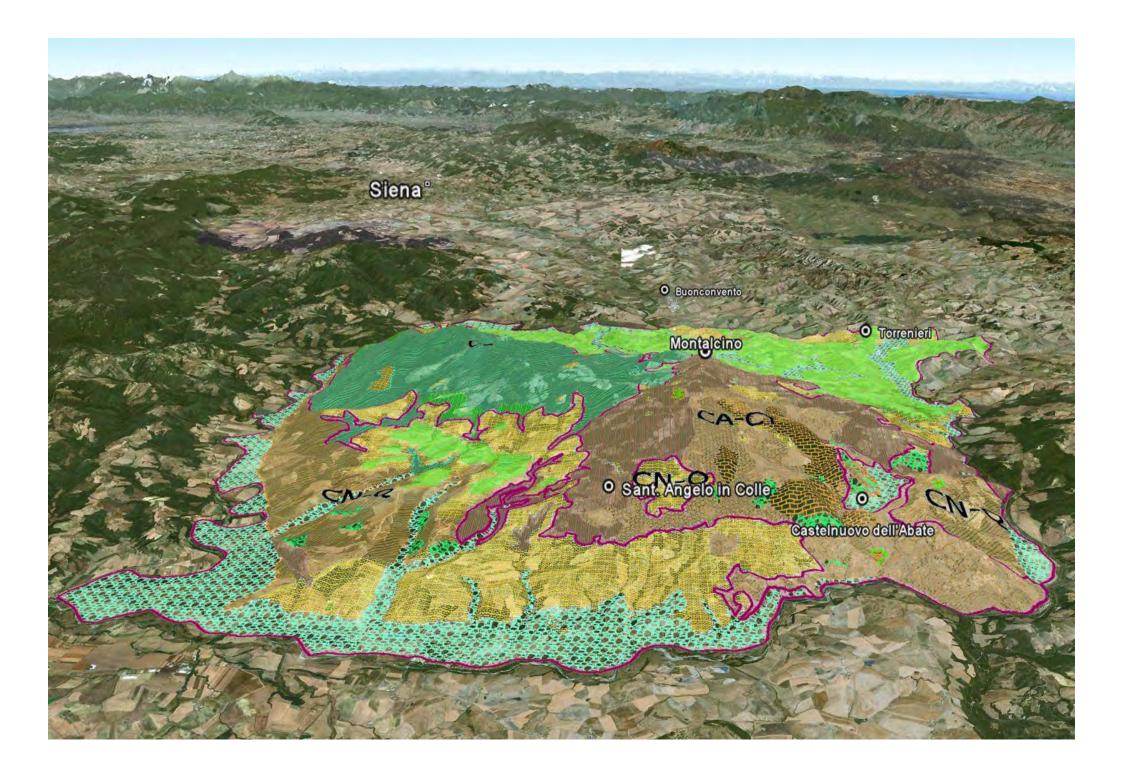
OTHER
APPELLATIONS



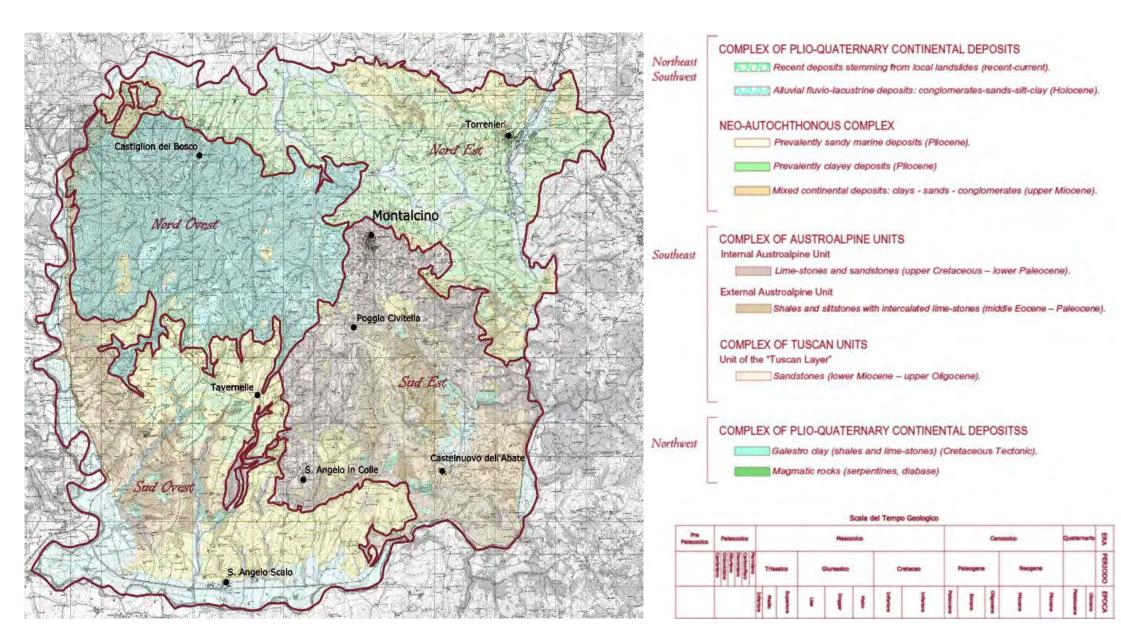
Typical Mediterreanean climate with warm summers and cool winters







A MULTITUDE OF SOILS











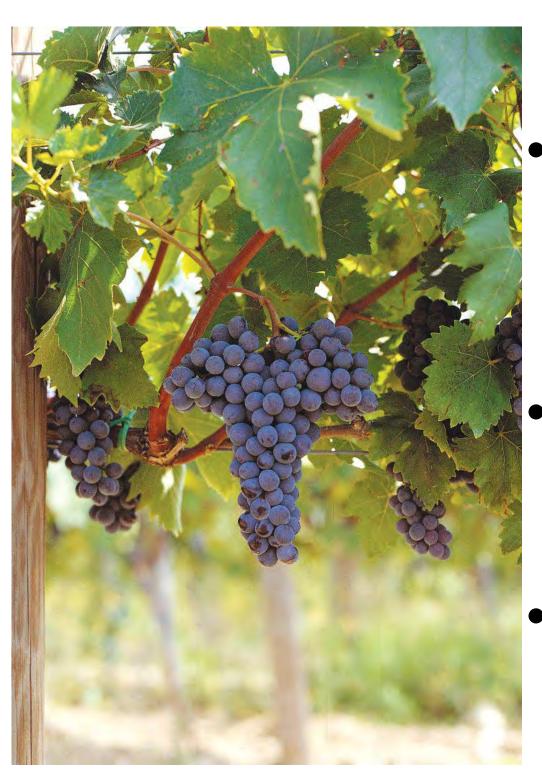












SANGIOVESE

- Capable of combining vibrant acidity and finesse, with great age worthiness.
- Distinctive grape of
 Montalcino,
 strongly tied to its terroir.
- All wines of the appellation are based on Sangiovese.



THE HISTORY

- ◆ The birth of the Brunello of Montalcino dates back to the 19th century, when a handful of local farmers begin to experiment making a red wine from grapes of a vine traditionally cultivated in the surrounding lands. A grapevine known as "Brunello".
- The ampelographic committee of the province of Siena issued a Report on a particular Brunello aged 32 years from grapes harvested in 1843 that states that the wine displays analytical characteristics unchanged over time and it preserved itself perfectly.
- ◆ The founding father of the Brunello of Montalcino was Clemente Santi.
- ◆ For several years, the Brunello remained a rare wine reserved to only few refined connoisseurs. Only in the second half of the 20th century it became a universal symbol worldwide of the finest Made in Italy.





TIMELINE

16° century

MOSCADELLO DI MONTALCINO

described as 'suave and divine' in a F. Redi poem

1800

first known label of

BRUNELLO DI MONTALCINO



1966

BRUNELLO DI MONTALCINO

certified as DOC

TIMELINE

(1967)

CONSORZIO DEL VINO BRUNELLO DI MONTALCINO

is founded

(1980)

BRUNELLO DI MONTALCINO

certified as DOCG (first red wine of Italy)

(1984)

ROSSO DI MONTALCINO

certified as DOC

WINES OF MONTALCINO

BRUNELLO DI MONTALCINO
DOCG
ROSSO DI MONTALCINO
DOCG

MOSCADELLO DI MONTALCINO

SANT'ANTIMO DOC
DOC
OTHER WINES

(I.G.T. TOSCANA, ETC.)



BRUNELLO DI MONTALCINO

DENOMINAZIONE DI ORIGINE CONTROLLATA E GARANTITA

PRODUCTION AREA

Municipality of Montalcino

Sangiovese (a.k.a. Brunello in Montalcino)

8 tons per hectare

2 years in oak barrels

AGING IN BOTTLE (REQUIRED):
4 months (6 months for Riserva wines)

January 1st of 5th year after harvest (January 1st of the 6th year for Riserva wines)



ROSSO DI MONTALCINO

DENOMINAZIONE DI ORIGINE CONTROLLATA

PRODUCTION AREA

Municipality of Montalcino

GRAPE VARIETY

Sangiovese (known by the name Brunello in this area)

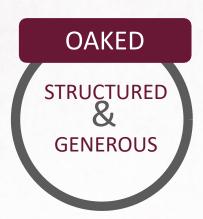
9 tons per hectare

INTRODUCED ONTO MARKET:

September 1st of year following harvest



2 STYLES





MOSCADELLO DI MONTALCINO

DENOMINAZIONE DI ORIGINE CONTROLLATA

PRODUCTION AREA

Montalcino

GRAPE VARIETY

White Moscato or Muscat

MAXIMUM YIELD

10 tons per hectare for Tranquillo (Still) and Frizzante (Sparkling).
5 tons per hectare for Vendemmia Tardiva (Late Harvest)

INTRODUCED ONTO MARKET

January 1st of second year after harvest for the Vendemmia Tardiva



SANT'ANTIMO

DENOMINAZIONE DI ORIGINE CONTROLLATA

PRODUCTION AREA

Montalcino

GRAPE VARIETIES

all those recommended and authorized in the Province of Siena, with specific limits for types reporting the grape variety and for Vin Santo

MAXIMUM YIELD

9 tons per hectare for whites and for Sant'Antimo red, 8 tons per hectare for all red wines reporting grape variety

INTRODUCED ONTO MARKET

September 1st of the year following the harvest.

MILLIONS
BOTTLES

BRUNELLO
DI MONTALCINO
DOCG

MILLIONS
BOTTLES

45

ROSSO
DI MONTALCINO
DOC

MILLIONS
BOTTLES

O, OS

MOSCADELLO
DI MONTALCINO
DOC

BOTTLES PRODUCED

PER YEAR (AVERAGE)

MILLIONS BOTTLES

0,4

SANT'ANTIMO

DOC



ORGANIC BIODINAMIC

25% OF TOTAL WINERIES +96%

GROWTH TREND
IN THE LAST
5 YEARS

MARKETS

FOR BRUNELLO DI MONTALCINO



BENVENUTO BRUNELLO 33





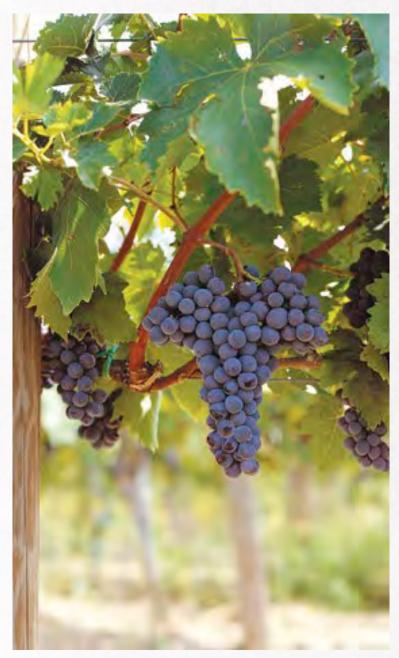
SEASONAL TREND

- Winter with temperatures slightly above the average for recent years
- Only minimum temperatures were below zero, concentrated mainly in the first half of January.
- Rainfall concentrated between 18 and 25 January and the first five days of February, for a total of about 70 mm over the two months.
- Budding took place at the usual time, with rainfall of around 100 mm and average temperatures of around 10° C in March, April and May.
- The seasonal trend during these months led to a vegetative slowing down of about two weeks.



- There was no significant rainfall in June and July, except for a major phenomenon at the end of July, with about 70 mm in two days.
- Average temperatures during the two months were between 20° C and 25° C, with peaks of 35° C on just two days.
- No precipitation was recorded in August, apart from around the 25th of the month, with a total of 20 mm; temperatures were within the usual range, with maximums between 30 and 35° C.
- Thanks to the accumulated water reserves and temperatures that never reached excessively high peaks, the foliage remained more or less intact and efficient.
- All this allowed the slow and even ripening of the grapes, ideal for obtaining perfect phenolic and technological ripeness.





- The rain during the first week of September delayed the harvest and also allowed to mitigate the alcohol content of the grapes.
- Product characteristics: the Sangiovese grapes were in excellent health. The wines produced are characterized by elegance and finesse, with balanced tannins, clearly defined bouquets and distinct primary aromas.

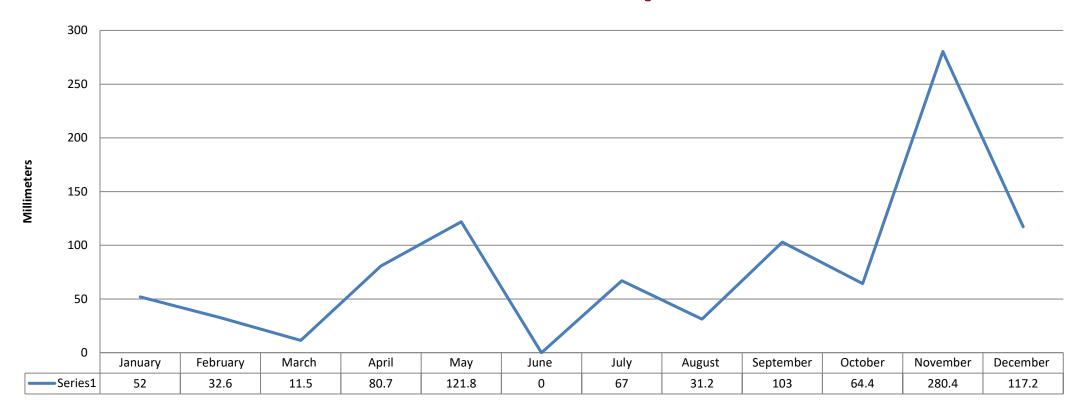
Number of stars: Five

2019 Average temperature per month °C





Vintage 2019 annual rainfall 950 mm - total mm/per month







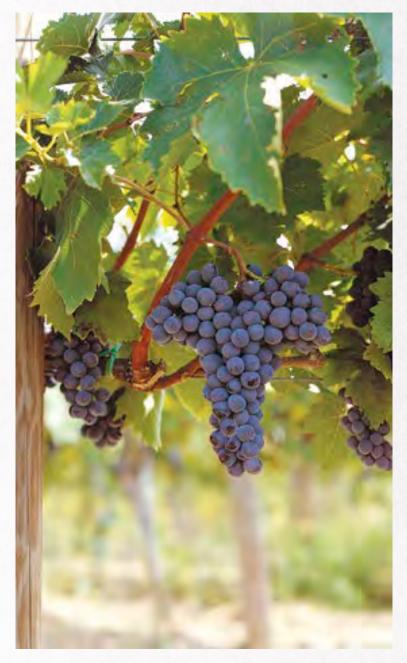
SEASONAL TREND

- The average rainfall and few days of snow over winter helped the water accumulation into the soil.
- The year began with temperatures above the seasonal average, which lasted until the end of February, when there was a sharp drop in temperatures with snowfall that affected the whole area, and minimum temperatures reaching almost -10° C
- There was some light snowfall and rain during March with minimum temperatures below 0 and maximum temperatures above 15° C at the end of the month.
- In April, when the buds opened, rainfall was sporadic and minimum temperatures were around 5° C, increasing suddenly from the middle of the month.



- Frequent and abundant rainfall in May, accompanied by high temperatures, allowed optimal vegetative development.
- Flowering began at the end of the month.
- Thanks to the significant humidity accumulated in the soil, the vineyards were able to withstand the high temperatures of June and July.
- Fruit setting was completed throughout the whole area by mid-June. There was a slight delay in veraison, began in the second half of July.
- August was characterized by weak, intermittent rainfall in the first three weeks and average temperatures of 25° C. Temperatures fell significantly in the last few days of the month, with minimum temperatures occasionally falling below 12° C. This led to uneven ripening, from the end of August.



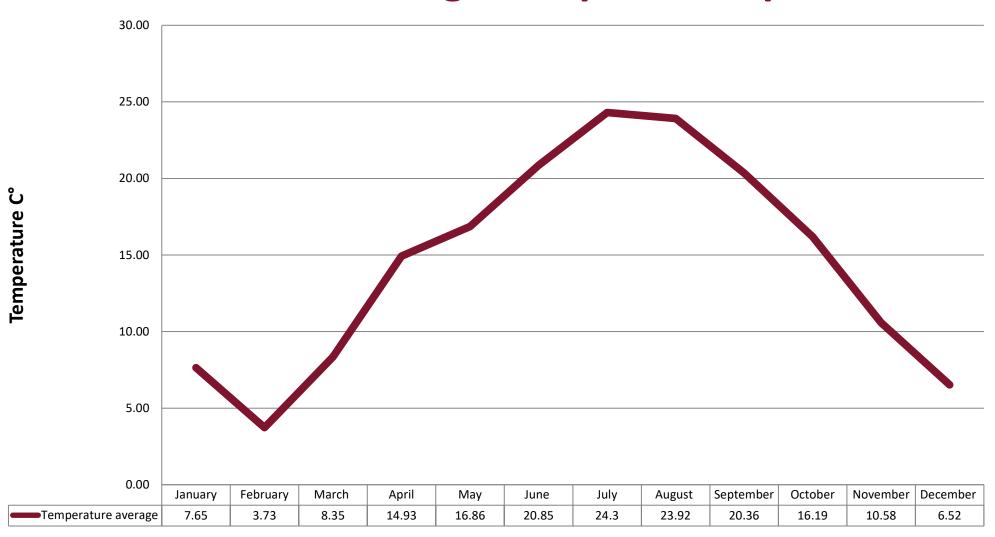


- There were some rainy days during the first week of September, with maximum temperatures of 30° C.
- The limited amount of rain on the grapes guaranteed good ripening.
- Heavy rainfall and temperatures of around 20° C from the second half of September forced the wineries to move the Sangiovese harvest forward to bring healthy grapes in the cellar.
- Product characteristics: The average weight of the berries was medium-high and the wines produced were elegant and refined, not particularly structured but with well-balanced tannins, evident primary aromas and definition of flavors.

Number of stars: Four



2018 Average temperature per month



Vintage 2018 - Annual rainfall 990 mm - total mm/per month

